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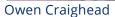
Leadership

Welcome!

Camp Beech Cliff couldn't exist without the hard work of our volunteer boards. Board members give their time and resources in support of our mission. Welcome to incoming Directors: Owen Craighead, Shelia Green, Stephen Palazola; and Trustees: Claudine Lurvey and Ryan Shultz. A heartfelt thank you to our outgoing board members Kristen Goodwin, Marie Griffith, and Mary McCall.









Shelia Green



Stephen Palazola



Claudine Lurvey



Ryan Shultz

Our Mission: Camp Beech Cliff MDI enriches the lives of people of all ages through its summer camps, year-round outdoor education, and recreation programs inspiring personal growth, connections among people, and an appreciation of the natural world.



Unpacking SummerA Message from our Executive Director

Before summer started, a young teen asked me: Who could ever replace Sylvie? (This was said with an anxious tone implying that CBC would be in trouble without our former Camp

Director). And then he added: *Thank goodness Mike's back*. As I reflect on the past year, I am celebrating the new and the old. I am happy to report that change and tradition have joined hands and CBC continues to thrive as a place of strength and support for our campers and families.

One reason to celebrate was the hiring of our new Camp Director, Matt Cornish. Conducting a national search with the search committee, we hired Matt, an experienced camp professional from Connecticut who moved here with his wife, Melissa, and their baby Imogen. Arriving in February, the coldest time of the year in Maine, he immediately jumped into the thick of it – finalizing the summer camp program before registration opened in March; hiring 65 summer staff; and running programs in the spring to keep our partnership with the local school system strong.

Included in this newsletter is also the celebration of having camp artist extraordinaire Mike Duffy working

here as the twenty year have long-nobody do in offering

here as the Arts Program Head for twenty years. All successful camps have long-standing traditions, and nobody does it better than Mike in offering the campers the highly sought after camper bucks and staff cards, Ecky the friendly waterfront dragon, and the secret elevator that will convey only the luckiest of campers up the waterfront hill.

When I consider what makes a camp great, I know that one of the keys to our success is our staff and the volunteers who are all committed to giving every camper a great summer experience. When you look at our financial page, you'll see that 73% of CBC's personnel expenses go to staffing our programs. Hiring and training young people (and Mike Duffy!) are the backbone of CBC's programs. Because of your investment in CBC, we had a great camp season. Matt, Mike, and so many other committed staff helped to make this happen and you will see pictures and articles throughout this newsletter that scream a fun and wonderful SUMMER CAMP!

I saw a dad at The Grand the other night who said that his son cannot wait until next summer to return to CBC. Camp is an important part of many children's lives and can make a huge difference when returning to school, negotiating peer groups, and finding him or herself in this crazy world. This is a place where kids learn more about themselves and find a wholesome way to connect to the outdoors and to the people around them. Thank you for helping to make this possible for hundreds of children each summer!

CBC Year in Review

October 2017

CBC hosted over five hundred guests at multiple weddings set among the fall colors.

Author Lauren Wolk comes to discuss her book Wolf Hollow with **Island Readers** & Writers book program with all MDI's 7th graders.

November

MDI High School students participating in the indoor rock wall **Island Pathways** program began a multi-week teambuiding program facilitated and resetting the by CBC staff.

CBC campus is put to bed for the winter... "goodnight docks. goodnight rocks, goodnight to the archery target that floor is replaced mocks"

December

RockStars adult climbing on the resumes. Thank you to Gary Churchill and his crew for expanding from Unity College wall and climbing routes!

Camp Beech Cliff hosts Bar Harbor middle school basketball practice while their gym following floods.

January 2018

CBC welcomes **Jamie Whitehead** as Director of Development.

Student groups and University of Maine use CBC as home base for outings and retreats.

Our pickelball diehards return to beat John & Jamie day after day.

February

CBC welcomes Matt Cornish as Camp Director.

Matt jumps right in and runs the winter vacation camp.

Carol Sargent takes command at the front desk.

Family climbing nights finally resume for many grateful snowbound families.

March

Summer Camp registration opens with a strong (but thankfully, not overwhelming) enrollment.

Camp Director and leadership team head off to the **ACA** Conference in New Hampshire.

Girl Scouts and other community groups spend days on the climbing wall and also help to get the campus re-opened.

Throughout these pages you will find 2018 trivia questions. Check your answers at: campbeechcliff.org/2018newsletter

April	May	June	July	August	September
The weather cooperated (mostly) with another school vacation camp week. CBC overrun with high school freshman and sophomores in search of teambuilding. CBC staff head to Project Adventure to brush up on new High Ropes skills.	chickens as a new program begins to take shape for summer camp. A raised bed camper garden is constructed and fenced in. CBC hosts Maine Americorp volunteers for a little teambuilding and a lot of wood-chipping. Island Pathway program with MDIHS closes out for the year with an overnight adventure.	Emergency services from all towns and ANP come to CBC for Island-wide wildfire training simulation A helicopter lands on the field!!! Jackson Lab High Seas program joins us for an orientation program. Summer staff arrive for orientation and training. First week of summer camp.	CBC campers strut their stuff in the annual Bar Harbor Fourth of July parade. 11th Annual Ladies who Loonch Luncheon and Fashion Show. Appalachian Mountain Club crosses Echo Lake for weekly climbing nights. Frogtown Puppeteers does not disappoint with a great Friday performance.	First Annual CBC Garden Party. Nimbus Dance Works and Circus Superstars amaze at evening performances followings fun- filled camp weeks. Summer Soirée thank you reception for CBC donors and volunteers. Last week of summer camp.	George Stevens Academy, Blue Hill Harbor school, and others start the school year off right with collaborative teamwork and teamplay at CBC. CBC Board of Directors and Board of Trustees retreat. JAX Computational Sciences retreat.



Unity, Community, ConnectionA Message from our Camp Director

As the staff stood together
at the end of our first week
of camp this summer,
one of the counselors
asked "Well, Matt,
how are you

feeling after your first week at CBC?" My response was simply, "there's nowhere else I'd rather be." Nine more weeks of summer camp, and a few months later, and that sentiment is as true now as it was in June. Camp Beech Cliff has cast its spell upon me thanks to the amazing team of staff I had the honor of working with this summer, and most importantly thanks to you: the families that are the life of this singularly amazing place and the surrounding community.

In fact, that's the thing that made me want to join the CBC family in the first place. When I had the chance to visit and hear of the relationship that exists between Camp Beech Cliff and the greater MDI community, I was hooked. According to my wife, Melissa, I came home with a new energy she hadn't seen before. I knew this was a relationship I wanted to be a part of.

In a way, that's why the work and mission of CBC is so important. It is a place that serves as a blue print for what "community" can be. We strive to be a laboratory where our campers and staff are welcome to come as

they are, be who they are, and experiment with the tools of interpersonal connection. When we succeed, we have created a space where campers and adults feel safe, are free to take healthy risks, try new things, and can be vulnerable with one another. We have a true community.

While there is great work to be done, it's clear to me that the experiences our campers are having at CBC are leading them to becoming well-rounded individuals. One of the many ways I see this is the success of our Traditional Teen Camp Program. How exciting that the environment of interpersonal connection CBC is creating is having an impact as they work toward young adulthood. Today's campers will set the tone for the future development of our communities. That is one of the many reasons "there's nowhere else I'd rather be."

Photo: Matt pumping up his troops for the big 'last day of camp' capture the flag game.

Can you guess which team won?











Teaching the Lost Art of Self-Reliance

Stopping by the yurt this summer, one would encounter any number of different projects that harkened back to a simpler time. Whether using a recycled water bottle, plastic straw, and a balloon to create a working thermometer, or combing out raw wool to be used in felting, our campers experienced a taste of what it was like to do things the old-fashioned way: with their own two hands.

One highlight of DIY was a week focused on food. Each day Lightning and Quasar campers took on a different aspect of a meal they would create together by hand. The campers utilized heavy cream and mason jars to shake their way to delicious homemade butter, baked bread over an open fire, and even carved their own butter knives from wood found on our camp grounds. In the end, not only did they get to feast upon the fruit of their labors, but they also had a new sense of the energy that goes into creating the things we eat and the tools we use to do so.

Another camper favorite was the addition of a flock of 12 chickens, and small camp garden. While the joy of throwing a handful of scratch and watching 12 birds converge on it was a highlight, our chickens gave our

Downeast DIY

campers something more: a sense of where the food we eat comes from. Whether tending to the tomato plants, or collecting eggs, our campers gained firsthand knowledge of the energy and resources that go into putting food on the table. A valuable lesson as we at CBC, and beyond, seek to lessen the impact we have on the planet, while providing for its people.

Why DIY, though? Studies (and now our own experiences at CBC) have shown that hands-on projects have many benefits: physical benefits like hand-and-eye coordination and fine motor control; cognitive benefits like creativity and inventiveness; aesthetic benefits like the smell and feel of leather, wood, and other natural mediums; and perhaps most importantly, emotional and social benefits like competence, confidence, and respect for oneself, others, and the materials and resources at our disposal.

As we look towards 2019, we'll work to build upon the solid foundation of 2018 as we seek to expand the hands-on opportunities for our campers. Make sure you stop by the yurt next summer and get in on the Do-It-Yourself action!



20 Years of Duffy! = 20 Years of the Camper Buck

Mike Duffy just finished his 20th year as a CBC staff member. He has taught a generation of MDI campers to love and appreciate arts and crafts. We couldn't think of a better celebration of his impact at camp than provided by this camper...

I am looking down at it in shock. Even now, as I'm holding it, even though I'm almost fourteen, I am reminded of its magic. It is just a piece of paper, but, to me and thousands of other campers, it is priceless. It is a Camp Beech Cliff camper buck and this particular one is the most special one of all. To a kid, Mount Desert Island is magical, with its beautiful landscapes and its fresh, cool water. However, of all the magical spots on MDI, CBC is the most magical place of all. Imagine being eight years old and fake scuba diving at the bottom of the lake for parts of a sunken ship or playing soccer for hours and hours on a field that seemed to go on forever. Now, imagine being eight and having a counselor give you a crisp new blue, red, or orange bill that you can use to the younger campers' heavy backpacks up the infinitely steep hill from the waterfront, just for the feel of the camperbuck against our fingers. For six years, I ran my butt off to earn as many as I the oldest of the old and the rarest of the rare. I still can't believe I have it. All the magic it has is because of its creator, the counselor who is depicted on it, Mike Duffy. ??

Excerpt of "99 Challenge Fever" by Bella Farkas. You can read her entire essay at: campbeechcliff.org/2018newsletter



















A Roost on MDI

A Message from our Director of Development

Growing up, camp was one of the most important inflection points in my life. I couldn't wait for summer, to see camp friends, my favorite counselors, and try that one challenge

I didn't quite master the previous year. At age 17, I was a junior counselor, and the next year, a senior counselor. Even though I haven't been back to my camp in years, the experiences shared with campers and fellow staff stay with me to this day.

Before moving to MDI from New York City, my daughter Cece attended CBC for two full summers. The friends she made, and the confidence gained at camp eased our transition to full-time MDI residents. I grew to understand CBC not just as a summer camp, but as a critical resource that allows local residents to work long hours in the summer, provides a place for local and away kids to

connect with nature and each other, and is an off season recreational facility serving downeast Maine.

In January 2018, I was honored to formally join the CBC family as Director of Development. Hitting the ground running in my new role has been made easier by the large foundation of support from the CBC community of camper families, camper and staff alumni, current and former Board members, local businesses, and local and seasonal Hancock County residents.

From the donation jar at our Family Fun Friday events, to the "Ladies Who Loonch," to the support we receive from local businesses and our local and seasonal families, the CBC community comes together to collectively aid our mission to provide year-round outdoor education and recreation for kids and people of all ages.

Thank you!



All gifts are gratefully received and recognized. Annual named levels are based on cumulative household giving totals. excluding in-kind donations between October 1, 2017 and September 30, 2018, Your contributions help us deliver a quality summer camp experience.

greatest asset. Donors of five or more consecutive years are recognized in bold type. Thank you!

We make every effort to ensure an accurate and complete listing of contributors. Please let us know of errors or omissions.

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Mom: How was camp today?

Camper: I signed up for Arts & Crafts again but John gave me sailing

Mom: Oh dear. Don't you always sign up for Arts & Crafts? Do you need me to talk to John?

Camper: No! I loved it! Can you come to camp and watch me!?!



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Lee Worster

The 11th Annual Ladies Who Loonch: Friends, Fun, Fashion & Philanthropy

By all accounts our 2018 Loonch, led by a dedicated, hard working committee who met throughout the entire year, was the most fun, animated, and successful Loonch to date. Planning started early in the year with the invitations (led by Liz Angelbeck) going out in early May. The days' weather was perfect – not too hot and no rain. Ladies were welcomed by committee members, served a beverage, and then enjoyed perusing the raffle baskets (led by Ali Kassels) and the well displayed silent auction items (led by Anne Woodman and Kristen Goodwin) which included lots of art and jewelry and some wonderful specialty items such as horse back riding lessons.

When it was time for lunch, the doors opened to a transformed Eagle's Nest with picnic theme décor (led by Sid Salvatore). Pretty pink checkered napkins and centerpieces with loons in them added to the ambiance. The food was catered by Clark Point Catering (selected by Shelia Greene) who served delicious picnic style lunches served in pistachio green and brown recyclable boxes.

The whoopie pie dessert provided the perfect finishing touch to the picnic.

Highlights of the event included a very successful paddle raise led by camper mom Nancy Gleason who challenged us all to raise our paddles high for campership and transportation funds; and the energetic fashion show (led by Marsha Gill) which highlighted clothes

and accessories from The Kimball Shop, The Holmes Store, and J McLaughlin. Our models were inspired by model Judy Eason who strutted to the beat of the music and set the other models into motion.

Overall it was a wonderful day and a very successful event which raised over \$105,000. I have served as the Chair or Co-Chair of the Loonch Committee for the past three years and want to thank all the ladies that have worked over the years to make this such a unique and special event. None of this would be possible, however, without the amazing support of our community of businesses and sponsors, and all 210 participants. Thank you!

Paula Vogel, Committee Chair



We rely on volunteer leaders like Mary McCall to fulfill our mission. Thank you to our past Board Chairs for their service and continued support.

Camp Beech Cliff's Chairs of the Board of Directors from 1996-present:

Vance O'Donnell
John Romano
Lee Patterson
Tony McKim
Wells Bacon
Gary Fountain
John Macauley
Patti Selig
Mike McKernan

Camp Beech Cliff's Chairs of the Board of Trustees from 2012-present

John March Vince Messer Jim Progin Mary McCall John Fitzpatrick

Judy Eason walks the runway.

2018 Loonch Committee:

Front row, from I-r: Sally Kellogg, Chloe Hatcher, Paula Vogel, Liz Anglebeck, Cathy Shaw, Lyn Cook Second row: Tricia Silberman, Sid Salvatore, Carroll Fernald, Lee Worcester

Third row: Kristen Goodwin, Deb Smith, Shelia Greene

Back row: Ali Kassels, Marsha Gill, Anne Woodman and Shelia Blackman

Nancy Gleason leads the record breaking paddle raise.



Thank you, Mary McCall, former Chair of the Board of Trustees and former Chair of both the Finance and Investment Committees, for your tireless dedication to Camp Beech Cliff over the last six years.



Your commitment to Camp Beech Cliff has been instrumental in advancing our mission and financial stability during the critical period of re-opening the camp in 2012. We are grateful for your efforts leading us as we grew as an organization and improved the lives of our campers.

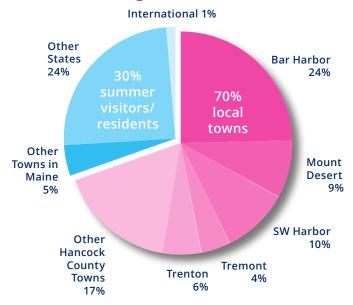
Throughout the many years we have been associated with CBC, my five children have grown to love new camp experiences, become a counselor, learned to rock climb, dog sled, martial arts, cooking and participated in the JMG program. Although our summers in Maine seem too short, CBC makes them all worthwhile. Thank you for your dedication, dogged persistence in guiding us to become a stronger organization, and love for Camp Beech Cliff.

Kerri Dowdell, Board Member



Your Impact

Who is coming to CBC?



Revenue

	ΤΟΤΔΙ	\$1 375 204 ¹
	Other Income	\$2,015
Non-Program Revenue	Interest Income	\$266
Program Revenue	Rental Income	\$70,164
	Camp Store Sales	\$1,359
	Off Season Program	\$18,177
	Summer Camp Tuition	\$567,422
Legacy Grant	Facilities & Grounds	\$392,000
	Event Tickets	\$11,050
	In Kind Donations	\$9,700
Fundraising	Event Sponsorship	\$11,879
	Restricted Donations	\$152,862
	Unrestricted Donations	\$138,310

TOTAL \$1,375,204

Restricted Fund Donations

Our CBC community generously came through once again and allowed us to award \$61,820 in Campership assistance to local families. That's 453 weeks of camp shared by 100 campership recipients.

For the first time in CBC history, the Transportation program budget was 100% covered by restricted donations 80% of camp families rely on the buses to get to and from camp each day.

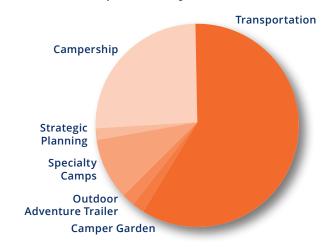
Who is donating to CBC?



Expenses

NET	\$(35,599) ²
TOTAL	\$1,410,803 ¹
Facility and Site	\$199,292
General and Administrative	\$213,606
Personnel (73% is program staff)	\$885,595
Programs	\$112,309

¹ Accounting not audited at time of printing



² Accounting for \$45,000 in depreciation expenses

14,920 Car trips on **Beech Hill Rd saved** by buses

18 Bee stings :(

7,500 Arrows fired

13 Acadia peaks reached

900 Hours **building castles** on Sand Beach

> **2,000 Pounds** of clay fired

1,100 Boats launched

2 Music videos produced

750 Camper **lunches** made

Countless smiles, 425 Feet of friendship **bracelets**

friends

memories

26 Trips to the Bluffs

251 Nights spent under the stars

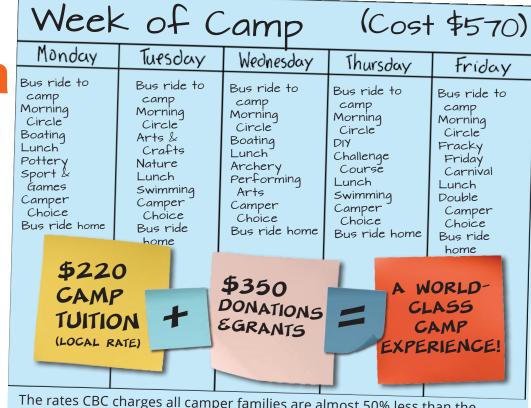
1,500 Camp songs sung

110 Games of gaga

63 Miles hiked

15,000 **Trips up the** hill (that's

163 summits of Everest!)



The rates CBC charges all camper families are almost 50% less than the actual costs to send their camper for a week.

Your generous financial support allows us to keep the weekly rates low and continue this important tradition.

430 Chicken eggs collected

1,202 S'mores eaten

Calendar

Pickleball

Mon/Wed/Fri 9-11am Tues/Thurs 5-7pm

Rock Stars (Adult climbing)

Mondays Beginning in November 5:30 - 8pm

Wall Nuts (Family friendly climbing)

Fridays Beginning in November 5:30 - 8pm

February School Vacation Camp February 18-22 9am-4pm

Summer Camp Early Registration Period

March 1-11

April School Vacation Camp

April 15-19 9am-4pm

First Day of Summer Camp!

) June 17

12th Annual Ladies Who Loonch

July 10

Last Day of Summer Camp

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August 23

Calling all former CBC staff and former campers 18 and older, we are launching a CBC Alumni Association! There are many former staff members and campers with whom we've lost touch and if you are one or know of one please email alumni@campbeechcliff.org to submit updated contact information for all future mailings, email communications, and news about exciting events from the Alumni Association! Thank you!



Camp Beech Cliff PO Box 381, 264 Beech Hill Road Mount Desert, ME 04660-0381

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